



“Corporate Procurement Made Simple” For Executives:

- Procurement is an organizations most powerful profit and value improvement lever, representing anywhere between 30% and 80% of a companies revenues, depending on the industry
- Businesses globally are increasingly expecting procurement to deliver reduced total cost, leverage strategic suppliers capabilities, sourcing goods and services from new global sources, and reduce supply chain risk
- The prospect of driving significant savings to the bottom line without incurring the pain of head-count reduction or major IT investments can prove an attractive proposition.
- However, delivering against this expectation is not easy. The need for leading edge skills and additional resources often leads organizations to look externally to deliver more than they could deliver alone.
- Purchasing Practice can help you to unlock the potential of strategic procurement in your organization by:
 - ✓ Reaping the benefits of aggregated spend management
 - ✓ Realizing the full value from your suppliers
 - ✓ Gain control over all areas of spend